Supercharge SEO with AI & **Matomo:** Automate Content Scoring and Fix GA4 Traffic Gaps

# NGO Freelancer in SEA, SEO, CRO and Web Analytics

- +10000 hours in Digital Marketing
- Podcasts Marketing por Idiotas
   <u>www.diogo.in/podcast/</u>
- Volunteer fo UN and ZERO















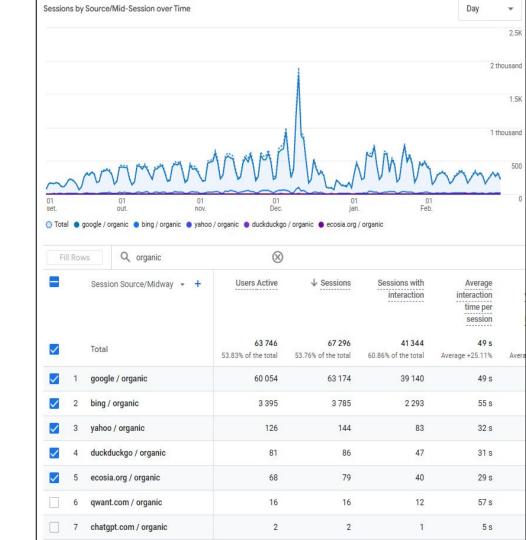




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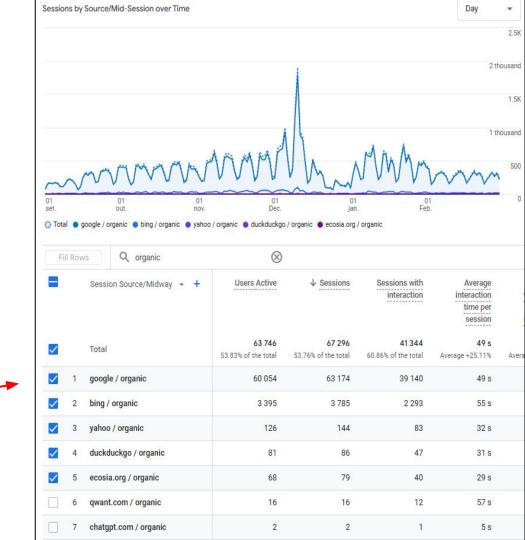
# Fix GA4 traffic gap

How do we track the success of our actions in SEO?



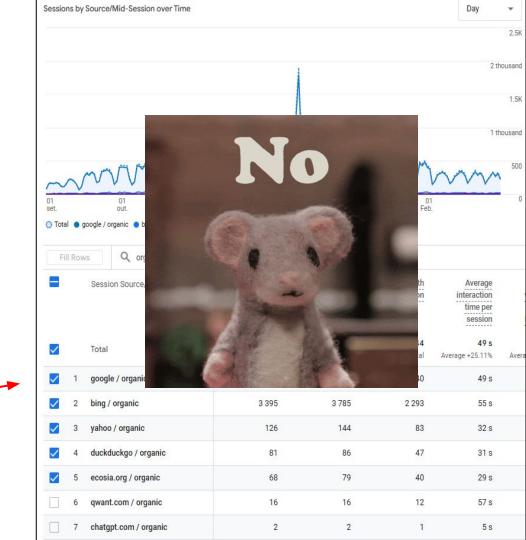
How do we track the success of our actions in SEO?

Are you measuring all users from organic sources?



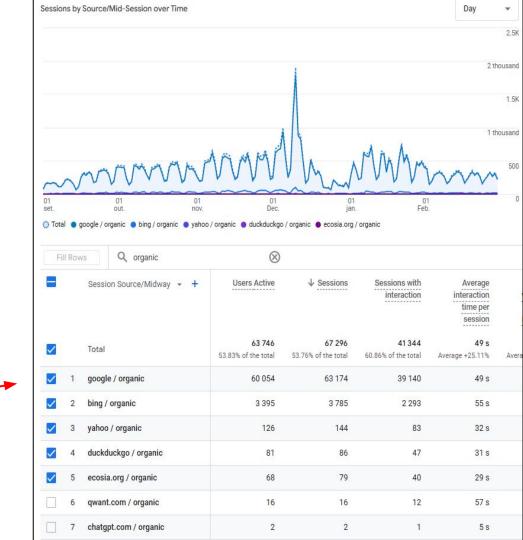
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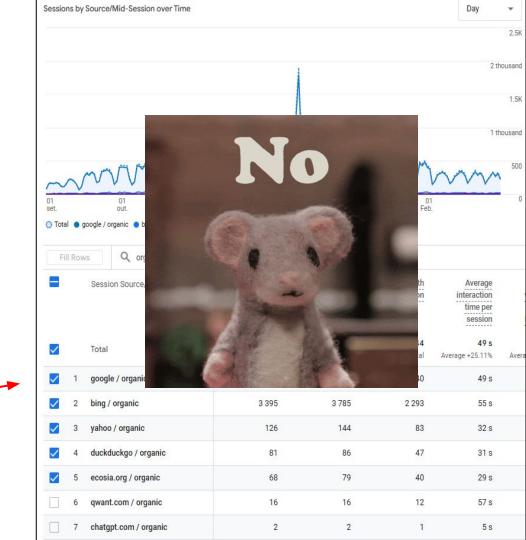
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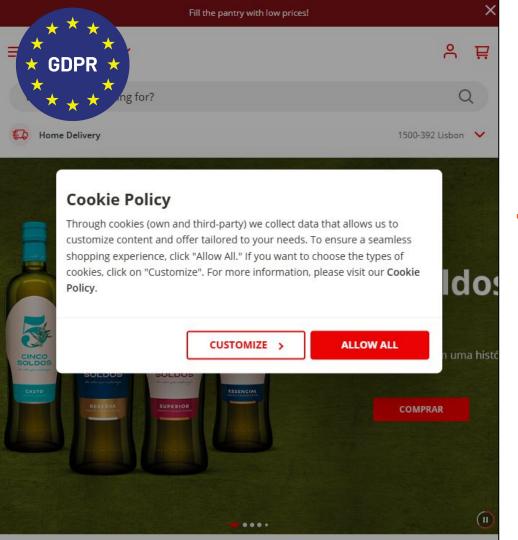
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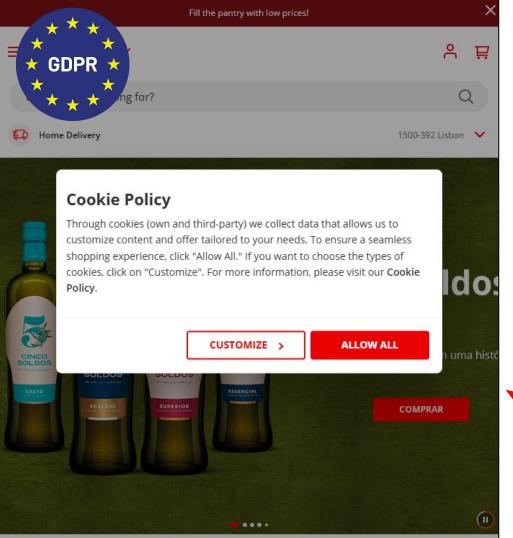
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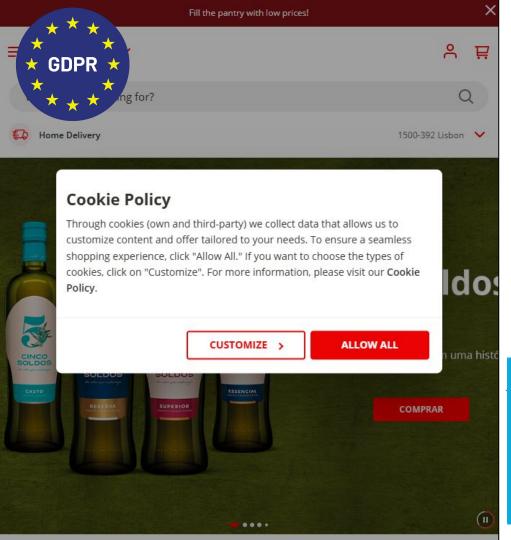


Users that don't accept tracking



Users that don't accept tracking

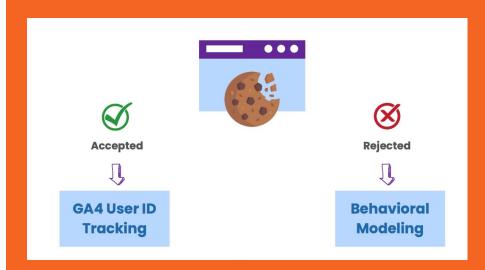
If they don't accept you shouldn't track with GA4



Users that don't accept tracking



Consent mode doesn't solve it.



Consent mode doesn't solve it.

#### [GA4] Behavioral modeling for consent mode

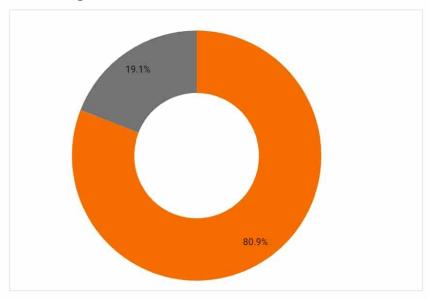
This article is for website or app owners who use a cookie consent banner, consent widget, or another consent management solution, and who are concerned about missing data from users who opt out.

When you implement a consent banner for your website or app, Analytics will be missing data for users who decline consent. Behavioral modeling for consent mode uses machine learning to model the behavior of users who decline analytics cookies based on the behavior of similar users who accept analytics cookies. Modeled data allows you to gain useful insights from your Analytics reports while respecting your users' privacy.

#### **GA Users and Blockers**

#### All Users — GA Users only 100 75 25 Aug 20 Aug 8 Aug 11 Aug 14 Aug 17 Aug 23 Aug 26 Aug 29 Aug 5 All Users **GA Users** Blockers 689

#### Percentage GA Users vs. Blockers



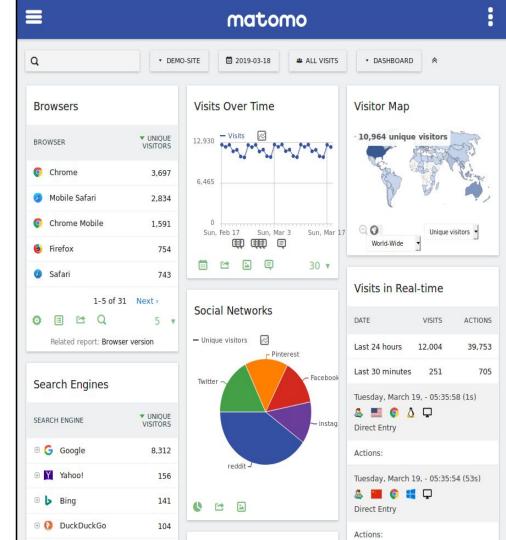
Here's what you get if you try to see blockers (depends on consent banners a LOT)

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# Matomo to the rescue

### What is Matomo

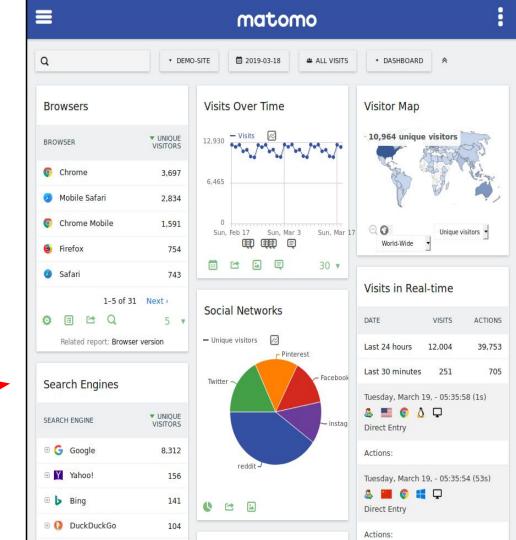
Self hosted web analytics tool



### What is Matomo

Self hosted web analytics tool

Not a different company from the website the user is visiting



#### Anonymize Tracking Data

√ Anonymize Visitors' IP addresses

Anonymize the last byte(s) of visitors IP addresses to comply with your local privacy laws/guidelines. Select "Yes" if you want Matomo not to track fully qualified IP-Addresses.

Note: Geolocation will have approximately the same results with 1 byte anonymized. With

2 bytes or more, Geolocation will be inaccurate.

Select how many bytes of the visitors' IPs should be masked.

O 1 byte(s) - e.g. 192.168.100.xxx

- 2 byte(s) e.g. 192.168.xxx.xxx (Recommended)
- O 3 byte(s) e.g. 192.xxx.xxx.xxx
- O D byte(s) e.g. 1523AAAAA
- O Fully mask IP address

Also use the Anonymized IP addresses when enriching visits.

- O Yes (Recommended for privacy)
- No

Replace User ID with a pseudonym

Anonymize Order ID

Force tracking without cookies

these plugins use the anonymized IP addresses. If you select 'No', then the nonanonymized full IP address will be used instead, resulting in less privacy but better data accuracy.

Plugins such as Geo Location via IP and Provider improve visitor's metadata. By default,

When you enable this option, the User ID will be replaced by a pseudonym to avoid directly storing and displaying personally identifiable information such as an email address, in technical terms: given your User ID, Matomo will process the User ID pseudonym using a saited hash function.

Note: replacing with a pseudonym is not the same as anonymisation. In GDPR terms: the User ID pseudonym still counts as personal data. The original User ID could still be identified if certain additional information is available (which only Matomo and your data processor has access to).

Because an Order ID can be cross-referenced with another system, typically an ecommerce shop, the Order ID may count as personal information under the GDPR. When you enable

shop, the Order ID may count as personal information under the GDPR. When you enable this option, an Order ID will be automatically anonymized so no personal information will be tracked.

code to ensure all trackers won't use cookies. Additionally Matomo will ignore all tracking cookies on server side.

Cookies will be disabled even when using the consent methods in Matomo tracker and calling for example the cookie consent methods won't enable cookies.

Enabling this option will automatically update matomo, js, so it contains some additional

### What is Matomo

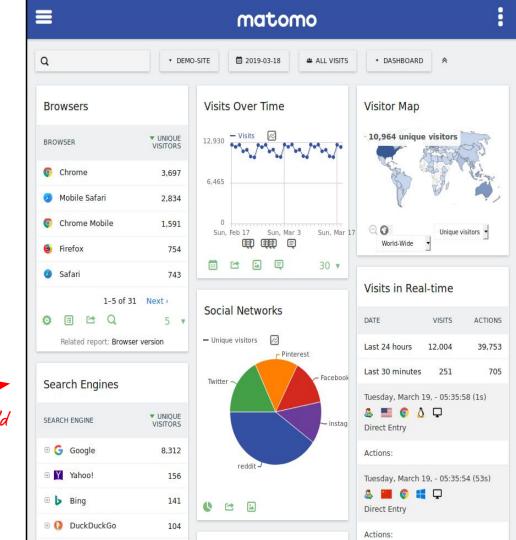
Anonymization of collected data

Try to rely on Google to do the same... :

## FY

Data storage is on your server too

If you have less than 10.000 visits per day, you should be fine...



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# The demo

# The checklist for experts



#### **Best practices**

- 1. Go cookieless
- 2. Anonymize data
- . Don't go wordpress and reporting
- Matomo tag manager
- 5. Adblock protection

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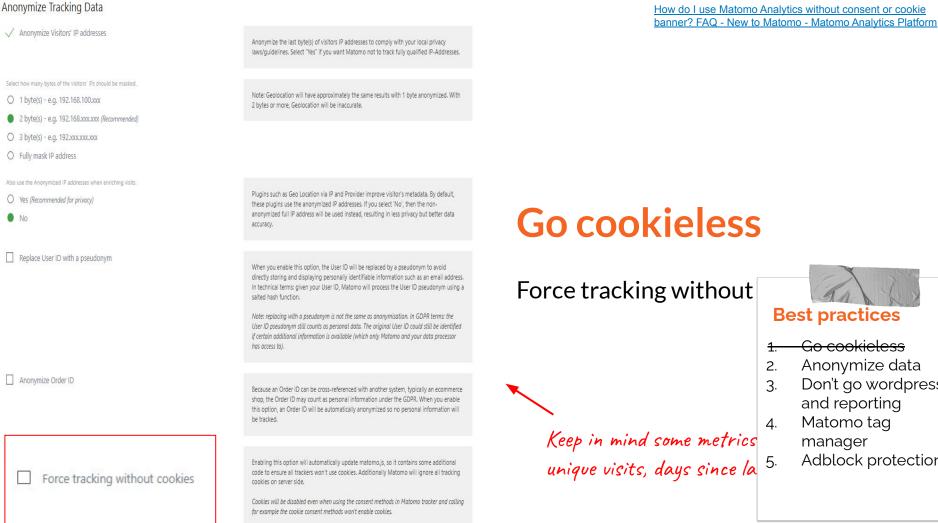
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code to ensure all trackers won't use cookies. Additionally Matomo will ignore all tracking cookies on server side. Cookies will be disabled even when using the consent methods in Matomo tracker and calling for example the cookie consent methods won't enable cookies.

Keep in mind some metrics might be affected like unique visits, days since last visit...



### Force tracking without

## **Best practices**

- Go cookieless
  - Anonymize data
- Don't go wordpress
- and reporting
- Matomo tag manager
- Adblock protection

<u>How do I use Matomo Analytics without consent or cookie</u> banner? FAQ - New to Matomo - Matomo Analytics Platform

# Anonymize data

Anonymize IPs and user data

#### Anonymize Tracking Data

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#### . 0 111

- 2. Anonymize data
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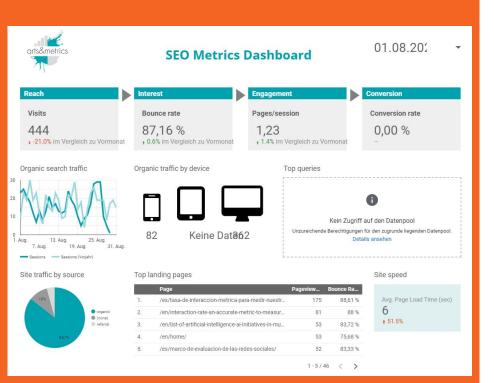
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1-5/46 < >

What are the differences between Matomo On-Premise and Matomo for WordPress? FAQ - Matomo for WordPress - Matomo Analytics Platform

# Install Matomo on your server

The WordPress plugin version is highly limited



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The WordPress plugi limited

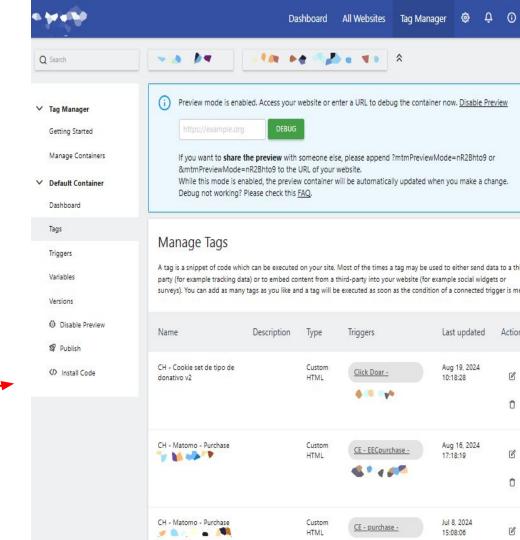


- 1 Co cookieless
- 2. Anonymize data
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- 4. Matomo tag manager
- 5. Adblock protection

# **Matomo Tag Manager**

Usually not blocked by Ad blockers

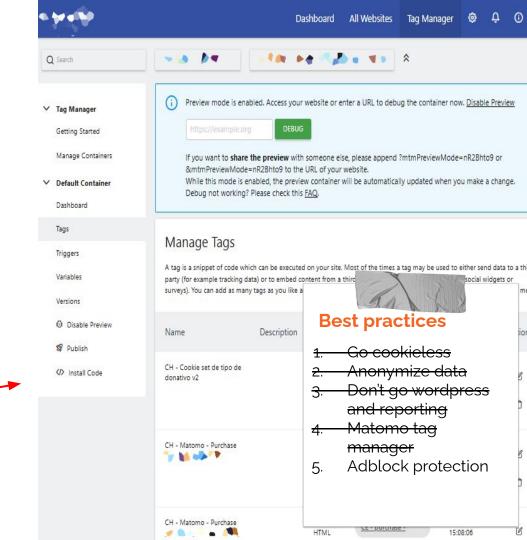
Not the easiest thing to work with... Try <u>first party</u> <u>GTM</u> wordpress plugin.



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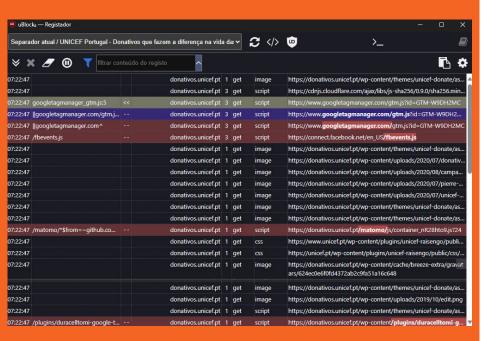




# **Adblock protection**

35% users might use ad blockers







## Adblock protection

35% users might use ad blockers

Rename the js file from matomo and most ad blockers won't be able to block you.

#### **Actions: Event Categories**

| EVENT CATEGORY      | ▼ EVENTS | EVENT VALUE |
|---------------------|----------|-------------|
| + formSwitcherClick | 12,229   | ¥1          |
|                     | 2,508    | El          |
| + One-Time Donation | 1,760    | 123,759.68  |
| + Monthly Donation  | 548      | 7,845       |
| + Copied NIF        | 29       | 5.1         |
| + Donation          | 12       | 775         |
| 4                   |          | •           |

1-6 of 6

### You can track how many blockers there were

# What about results

# Example 1

GA4 only fires on consented visits vs. Matomo all visits without cookies

# Example 1

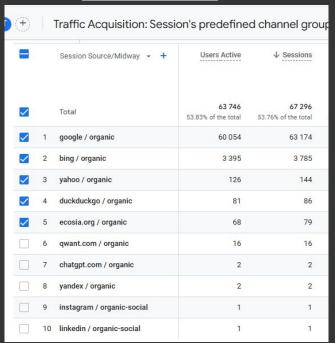
GA4 only fires on consented visits vs. Matomo all visits without cookies



|          |   | Session Source/Midway 🕶 🛨  | Users Active                  | ↓ Sessions                        |
|----------|---|----------------------------|-------------------------------|-----------------------------------|
| <u> </u> |   | Total                      | 63 746<br>53.83% of the total | <b>67 296</b> 53.76% of the total |
| <b>/</b> | 1 | google / organic           | 60 054                        | 63 174                            |
| <b>~</b> | 2 | bing / organic             | 3 395                         | 3 785                             |
| <b>/</b> | 3 | yahoo / organic            | 126                           | 144                               |
| <b>~</b> | 4 | duckduckgo / organic       | 81                            | 86                                |
| <b>✓</b> | 5 | ecosia.org / organic       | 68                            | 79                                |
|          | 6 | qwant.com / organic        | 16                            | 16                                |
|          | 7 | chatgpt.com / organic      | 2                             | 2                                 |
|          | 8 | yandex / organic           | 2                             | 2                                 |
|          | 9 | instagram / organic-social | 1                             | 1                                 |

### GA4 only fires on consented visits vs. Matomo all visits without cookies





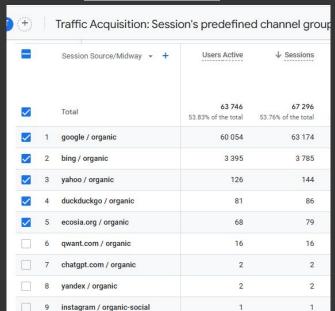


| Motores de pesquisa |           |  |  |  |  |  |  |
|---------------------|-----------|--|--|--|--|--|--|
| MOTOR DE PESQUISA   | ▼ VISITAS | TAXA DE<br>CONVERSÃO<br>DE PEDIDOS<br>DE<br>COMÉRCIO<br>ELETRÓNICO |  |  |  |  |  |
| <b>G</b> Google     | 123 127   | 0%   |  |  |  |  |  |
| <b>b</b> Bing       | 7 245     | 0%   |  |  |  |  |  |
| Facebook            | 3 585     | 0%   |  |  |  |  |  |
| O DuckDuckGo        | 477       | 0%   |  |  |  |  |  |
| Yahoo!              | 442       | 0%   |  |  |  |  |  |
| Ecosia              | 235       | 0%   |  |  |  |  |  |
| ₫ Google News       | 130       | 0%   |  |  |  |  |  |
| Brave               | 97        | 0%   |  |  |  |  |  |
| ¶ Yandex            | 96        | 0%   |  |  |  |  |  |

10 linkedin / organic-social

GA4 only fires on consented visits vs. Matomo all visits without cookies





1

1





| Motores de pesquisa |                 |           |  |  |  |  |  |  |
|---------------------|-----------------|-----------|--|--|--|--|--|--|
| МОТ                 | TOR DE PESQUISA | ▼ VISITAS | TAXA DE<br>CONVERSÃO<br>DE PEDIDOS<br>DE<br>COMÉRCIO<br>ELETRÓNICO |  |  |  |  |  |
| G                   | Google          | 123 127   | 0%   |  |  |  |  |  |
| b                   | Bing            | 7 245     | 0%   |  |  |  |  |  |
| 0                   | Facebook        | 3 585     | 0%   |  |  |  |  |  |
| 0                   | DuckDuckGo      | 477       | 0%   |  |  |  |  |  |
| Y                   | Yahoo!          | 442       | 0%   |  |  |  |  |  |
| •                   | Ecosia          | 235       | 0%   |  |  |  |  |  |
| <u></u>             | Google News     | 130       | 0%   |  |  |  |  |  |
| 8                   | Brave           | 97        | 0%   |  |  |  |  |  |
| Я                   | Yandex          | 96        | 0%   |  |  |  |  |  |

GA4 fires with consent mode vs. Matomo all visits without cookies







GA4 fires with consent mode vs. Matomo all visits without cookies





GA4 fires with consent mode vs. Matomo all visits without cookies





### I expect:

Less visits
Less or weird conversions
Less or weird conversion value

### I expect:

More visits

Most conversions

Most conversion value



### **Matomo Checklist**

| Insta | I spam protection |
|-------|-------------------|
|-------|-------------------|

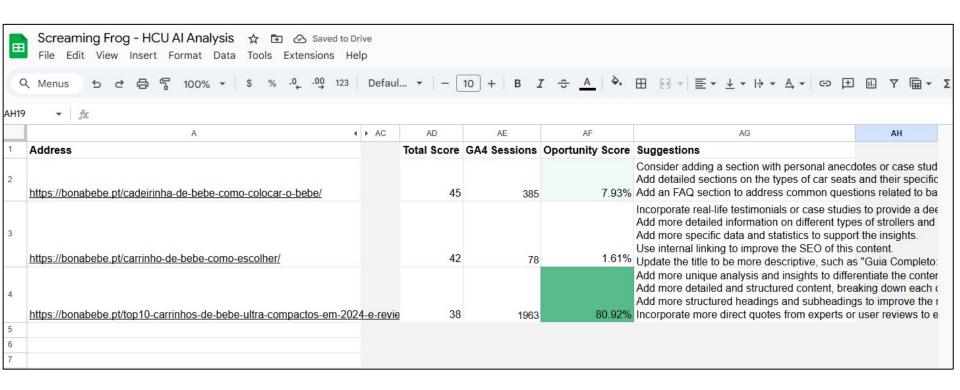
- Create cookie banner aceptence events
- Install datalayer replicator for Matomo datalayer
- Purchases tracking (script)
- Create a LookerStudio for Matomo and other data sources
- Google Ads Offline conversion
- Cookieless tracking e consentless tracking
- GTM first party?
- Create segments for easy analysis
- Make it unblockable by Adblocks



# Al Analysis with Screaming Frog

Know how to improve your current content is HCU proof and where to start

Here's what you'll get today 👇



Opportunity Score based on where your efforts can have a

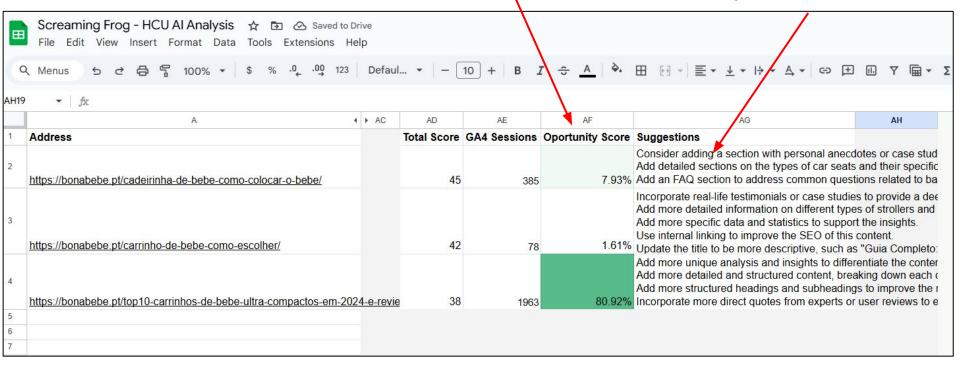
Here's what you'll get today 👇

higher impact

24 suggestions on how to

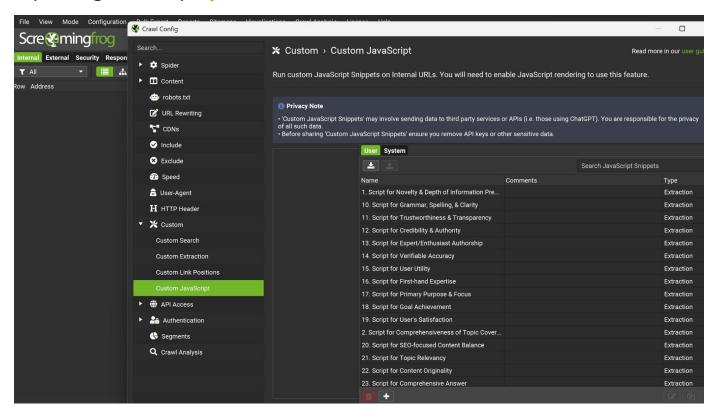
improve your content according

to Google



### Easy to install 24 Screaming Frog Custom JS for your library

Here's what you'll get today 👇



Helpful Content Update

This is how Google explained it:

"Announced in 2022 as the "Helpful Content Update", this was a system designed to better ensure people see original, helpful content written by people, for people, in search results, rather than content made primarily to gain search engine traffic.



### The HCU Effect In Google Updates

Helpful Content Update

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The guide from Google

Home > Search Central > Documentation

Was this helpful?



Send feedback

### Creating helpful, reliable, people-first content | -

Google's automated ranking systems are designed to present helpful, reliable information that's primarily created to benefit people, not to gain search engine rankings, in the top Search results. This page is designed to help creators evaluate if they're producing such content.

### Self-assess your content

Evaluating your own content against these questions can help you gauge if the content you're making is helpful and reliable. Beyond asking yourself these questions, consider having others you trust but who are unaffiliated with your site provide an honest assessment.

Also consider an audit of the drops you may have experienced. What pages were most impacted and for what types of searches? Look closely at these to understand how they're assessed against some of the questions outlined here.

### **Evaluation with questions**

#### Content and quality questions

- Does the content provide original information, reporting, research, or analysis?
- Does the content provide a substantial, complete, or comprehensive description of the topic?
- Does the content provide insightful analysis or interesting information that is beyond the obvious?
- If the content draws on other sources, does it avoid simply copying or rewriting those sources, and instead provide substantial additional value and originality?
- Does the main heading or page title provide a descriptive, helpful summary of the content?
- Does the main heading or page title avoid exaggerating or being shocking in nature?
- Is this the sort of page you'd want to bookmark, share with a friend, or recommend?
- Would you expect to see this content in or referenced by a printed magazine, encyclopedia, or book?
- Does the content provide substantial value when compared to other pages in search results?
- Does the content have any spelling or stylistic issues?

Creating Helpful, Reliable, People-First Content I Google Search Central

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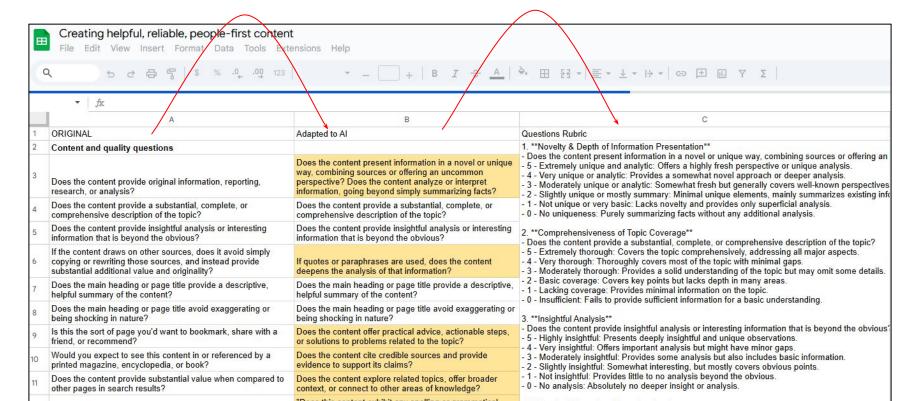
\_

# We can!

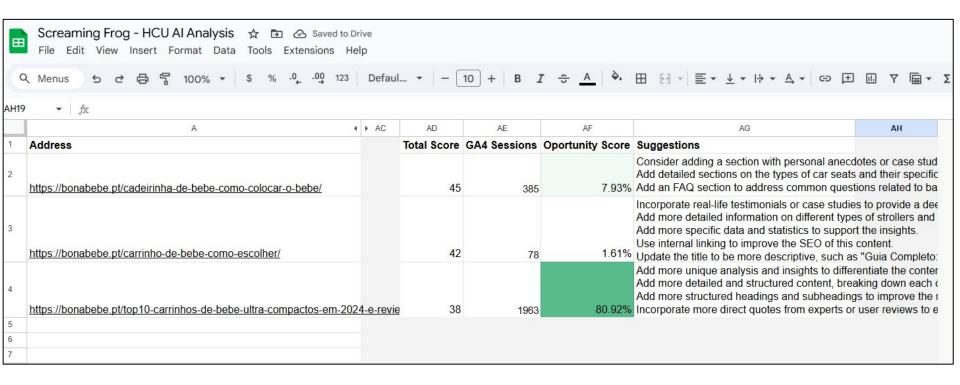
### What I did

### Adapt to AI check

### Adapt to Rubric (score)



### Automate it!





# What you'll need

- Copy of a Google Sheet
- Al API (OpenAl or Mistral Al)
- Screaming Frog

### Checklist

3 Tools to do this



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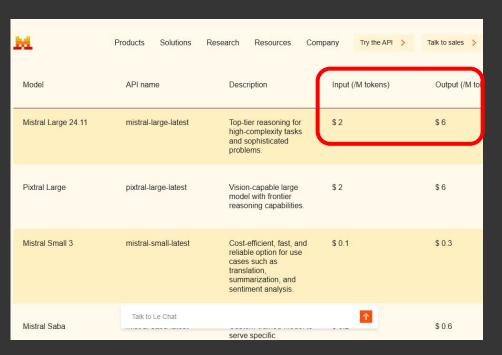
3 Tools to do this

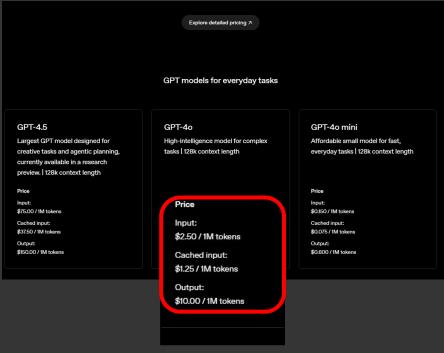
What about costs?

' Around 0,50€ per URL with Mistral

> 239€ per year (or maybe not)

# Pricing



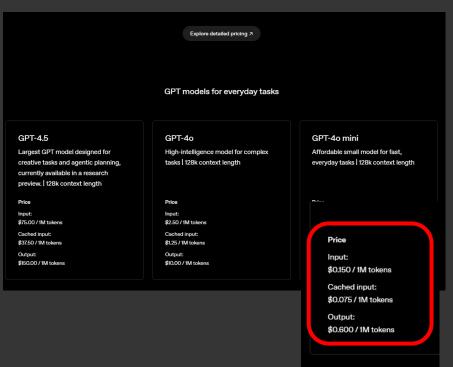


La Plateforme - frontier LLMs | Mistral A

# Pricing

### Is it possible to go with cheaper models?

| M                   | Products Solutions   | Research Resources   | Company | Try the API > | Talk to sales > |
|---------------------|----------------------|--|---------|---------------|-----------------|
| Model               | API name             | Description  | Input ( | (M tokens)    | Output (/M tok  |
| Mistral Large 24.11 | mistral-large-latest | Top-tier reasoning for<br>high-complexity tasks<br>and sophisticated<br>problems.                                  | \$ 2    |               | \$6             |
| Pixtral Large       | pixtral-large-latest | Vision-capable large<br>model with frontier<br>reasoning capabilities  | \$2     |               | \$6             |
| Mistral Small 3     | mistral-small-latest | Cost-efficient, fast, an reliable option for use cases such as translation, summarization, and sentiment analysis. |         |               | \$ 0.3          |
| Mistral Saba        | Talk to Le Chat      | serve specific   |         | <b>↑</b>      | \$ 0.6          |



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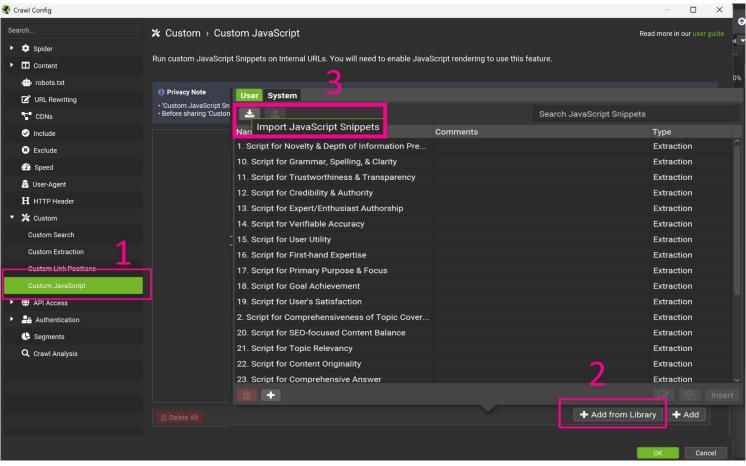
# The step by step

# Download the Custom JS

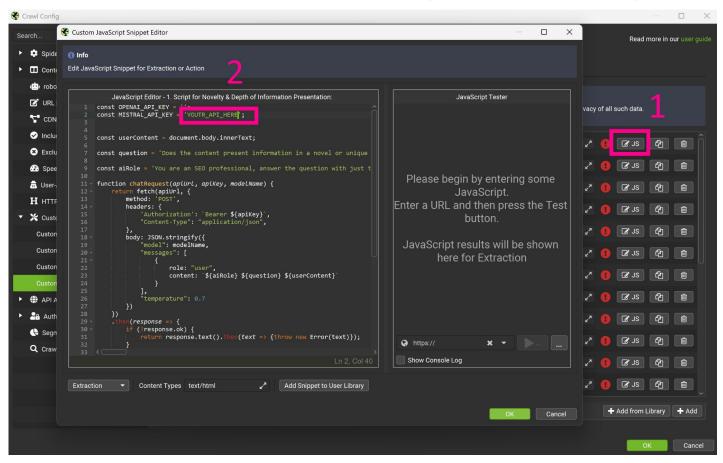


https://bit.ly/3QMITBv

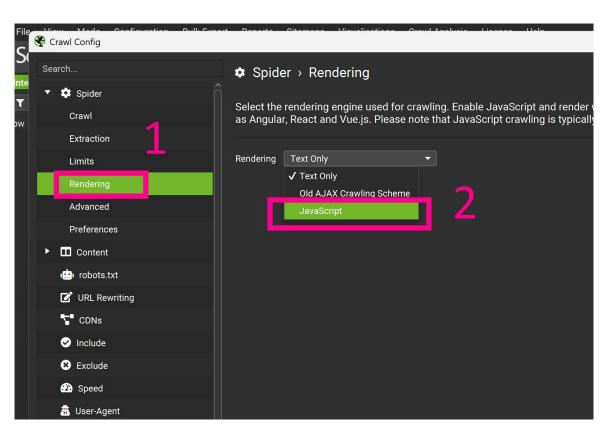
# Import the Custom JS to 📢 🐸



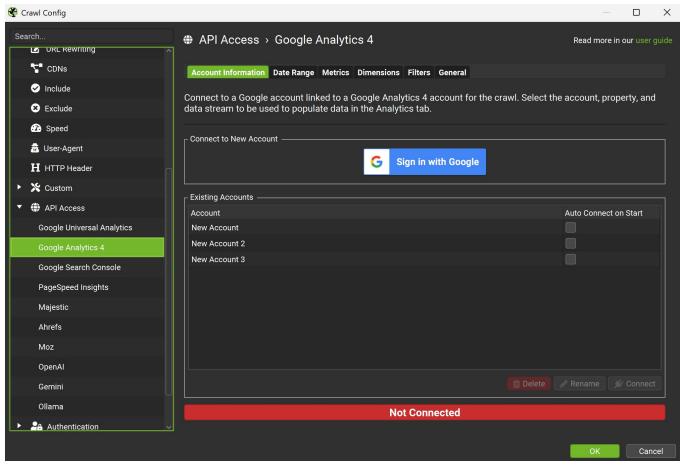
# Edit each Custom JS and add your API key (x24)



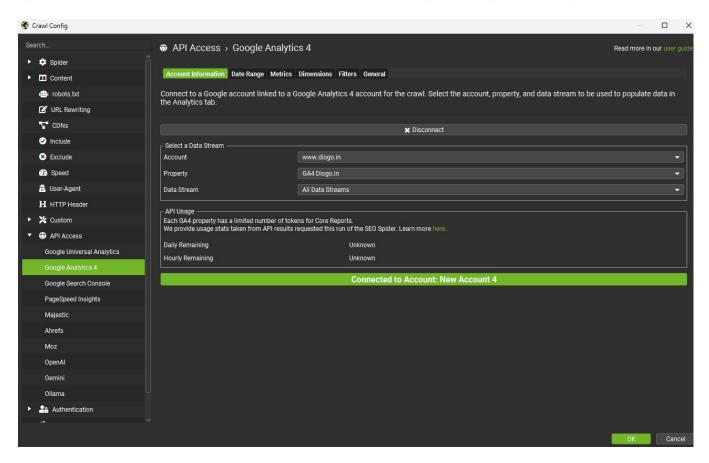
# Activate JS rendering in 📢 🐸



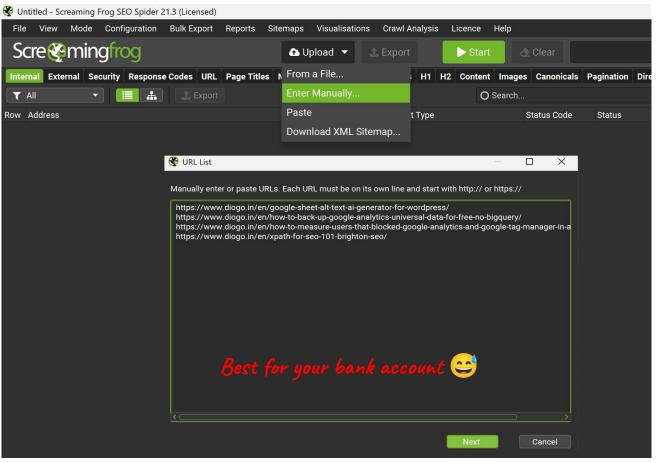
# Connect to GA4



# Select your GA4 account and property



# Paste the URLs you want to crawl

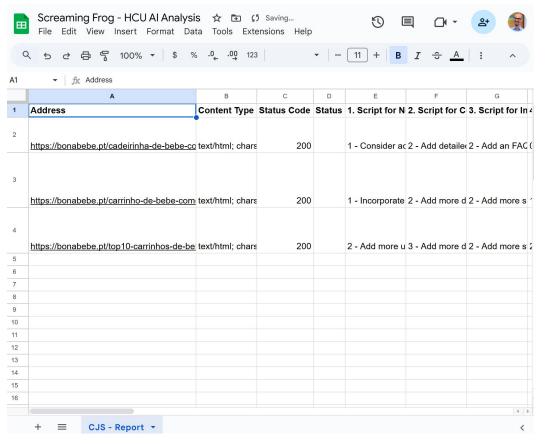


# Relax and let it run...



It takes a bit ...

# Copy this Google Sheet and paste the results there





### **Next steps**

- New questions for Al
  - Does the intent in the content of the article matches the title of the article evaluate it 1 to 10
  - What could be a search query for this content to appear on google and is the content relevant to that query?
- Who needs Screaming Frog?

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# Questions?

# Add me on LinkedIn

<u>linkedin.com/in/dasilvadiogo/</u>

